

To Prospective Manufacturer Principal,

I am the Regional Sales Manager for Tatung of America Inc. I have held this position for 16 years and have worked with numerous sales rep companies throughout the country.

I can say without hesitation, that Jaime Clemente of JClemente & Associates is by far the best rep I have had the pleasure worked with. I say this in terms of work ethic, reliability, accessibility, cooperation, effectiveness with customers and above all - production. JClemente & Associates maintain the highest sales production of all reps in the Western Region

I first met Jaime when he went to work for the existing Tatung rep company at the time. I learned right away that Jaime was a real hustler in terms of work and a great addition to the rep company. When the rep company closed business and Jaime started his own company, I signed him up with Tatung without hesitation. And I have never looked back.

I highly recommend JClemente & Associates to any manufacturer seeking a hard working rep that maintains excellent relationships with customers, is cooperative and a pleasure to work with, and gets the job done.

Sincerely,

John Iozzi
Regional Sales Manager
Tatung Co of America
(800) 829-2850 ext 112

